



◀ Since 1984 ▶

AN EXCELLENT
SOURCE OF SOLIDARITY



ANNUAL REPORT

2012-2013



MOISSON MONTRÉAL

A WORD FROM THE PRESIDENT AND FROM THE EXECUTIVE DIRECTOR



Photos: Yanick Mitchell / Ferland Photo
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RICHARD BLAIN *President*

Since I took on the duties of Chair of the Board of Directors in 2011, the mission we chose to pursue is one of continuity. As we strive for greater efficiency, it is with renewed energy and conviction that we also seek to develop a stronger presence within the community. And I can truly say, as evidenced in the report before you, that all of the efforts deployed over the past few years have paid off. In 2012-2013, the collection and distribution of foodstuffs has increased significantly in both quantity and quality. This step forward was crucial, and just as important was the need make our way into the public eye and initiate an open conversation about the issue of hunger and its causes. Why? Because hunger continues to affect too many people in Montreal; the 142,142 individuals that sought food aid from our organization each month make for a convincing argument that we need to develop and implement real measures and policies to eradicate poverty and provide universal access to a healthy diet.

I would like to underline that it would be impossible to continue our mission without the support and participation of friends, benefactors, contributors, the general public and our partners in the field. I would like to pay homage to the growing number of men and women who are committed to the cause and to acknowledge the increasing contribution of businesses and institutions that have given their time and effort to Moisson Montréal by volunteering, planning food drives or fundraising events. Each and every action, as simple as it may seem, helps to reinforce our resolve to make hunger a thing of the past and, ultimately, strengthens the circle of solidarity and mutual support that we have been working to expand since 1984.

DANY MICHAUD *Executive Director*

It was by design that we placed the word « SOLIDARITY » on the cover of our 2012-2013 annual report. If each one of our actions is inspired by the values set forth by Moisson Montréal; respect, fairness, commitment, integrity and solidarity, then the latter takes on a special meaning for me when I review all of the amazing strides we have made over the past year. If we were able to continue our work to provide optimal support to the community, it is because our employees and volunteers are driven by and share a deep sense of service and because we stand united with our partner organizations across the territory. More evidence of mutual support came in the form of the Great Food Drive for Children which was, for the first time in 2012, organized in conjunction with Moisson organizations from the South Shore and Laval. The common objective was to band together to provide food aid that was primarily adapted to the needs of an often forgotten clientele, young children 0 to 5. In return, the spirit of cooperation we so value and promote translated into stronger community support and the materialization of new partnerships to be explored and expanded. Thanks to everybody's

Thanks to everybody's hard work, every dollar Moisson Montréal now receives translates into 17 dollars of redistributed foodstuffs.

hard work, every dollar Moisson Montréal now receives translates into 17 dollars of redistributed foodstuffs. This is clear and convincing proof that collaboration produces added value to any undertaking.

Moisson Montréal is the largest food bank in Canada. It has been a leader in the collection of food donations and the distribution of foodstuffs since 1984. Moisson Montréal's mission is:

- To ensure optimal food supply to community organizations serving people in need on the Island of Montreal;
- To take part in the development of sustainable solutions to foster food security.

Moisson Montréal wishes to thank Centraide, a loyal partner, for its crucial support.



MOISSON MONTRÉAL

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2012-2013 HIGHLIGHTS

- **214 community organizations** across the Island of Montreal benefited from our services on a regular basis (76 more organizations received ad hoc assistance);
- **142,142 people** received food aid each month through partner organizations, **41,032** of whom are **children** up to 17*;
- Close to **12.9 million** kilos of foodstuffs and other basic products (a **23.6%** increase in 1 year) worth **\$71 557 147** were distributed;
- We worked closely with **233 agri-food businesses** (55% more than last year) to effectively collect their donations;
- **5,787 volunteers** put in more than **71,370 hours** to help us continue our mission (a 21.3% increase in the number of volunteers and a 6.4% increase in hours in 1 year);

* According to our 2012 Hunger Counter.



APRIL 1st, 2012

Moisson Montréal held its first Children's Day to close the very first edition of the Great Food Drive for Children.



APRIL 2012

Activation of a new and entirely computerized foodstuff management system.



MAY 14th, 2012

Creation of a new Health and Hygiene Committee.



JUNE 4th, 2012

The 10th Moisson Montréal Golf Classic raised \$180,207 in profits. (p. 10)



JUNE 20th, 2012

Moisson Montréal held its Annual General Meeting at its head office.



AUGUST 2012

A children's picnic marked the end of the 2012 "Feeding our Future" program, a partnership with Sodexo. Over 29,223 lunches were distributed to day camp attendees over the summer. (p. 12)

2012 – 2013 OVERVIEW

SEPTEMBER 27th, 2012



Moisson Montréal hosted an evening on the St-Lawrence River, an event to acknowledge the work of our Ambassadors.

OCTOBER 15th, 2012

Launch of the annual Christmas campaign "Feed the Holiday Spirit" to collect food donations for the upcoming holidays.

OCTOBER 31st, 2012

Publication of Moisson Montréal's Hunger Count 2012, a document profiling food aid across the Island of Montreal. (p. 9)

DECEMBER 6th, 2012



Moisson Montréal, Société Saint-Vincent-de-Paul and Sun Youth were presented with 1,496 bags of groceries thanks to the generosity of Montrealers as part of "La grande guignolée des medias".

DECEMBER 22nd, 2012



Moisson Montreal held its traditional Grand Tri de Noël where 200 volunteers sorted over 48,552 kg of foodstuffs.

JANUARY 2013



Moisson Montréal made available a new Health and Hygiene training for its accredited organizations.

MARCH 19th, 2013



The 2nd Great Food Drive for Children was launched along with Ève-Marie Lortie, the campaign's spokesperson. (p.12)

UNITED CAUSE

THERE ARE **45 EMPLOYEES** AT MOISSON MONTRÉAL WORKING TIRELESSLY TO FIGHT HUNGER ON A DAILY BASIS. IN 2012-2013 SOME **5,787 VOLUNTEERS** WORKED ALONGSIDE OUR STAFF TO KEEP OUR OPERATIONS GOING. MOISSON MONTRÉAL IS AN ADVOCATE OF EMPLOYMENT EQUITY AND OFFERS A SECURE AND CONVIVIAL WORK ENVIRONMENT THAT SUPPORTS FLEXIBILITY, RECOGNITION, GROUP COHESIVENESS AND THE DEVELOPMENT OF ONE'S FULL POTENTIAL.

A WELCOMING AND UPLIFTING WORKPLACE

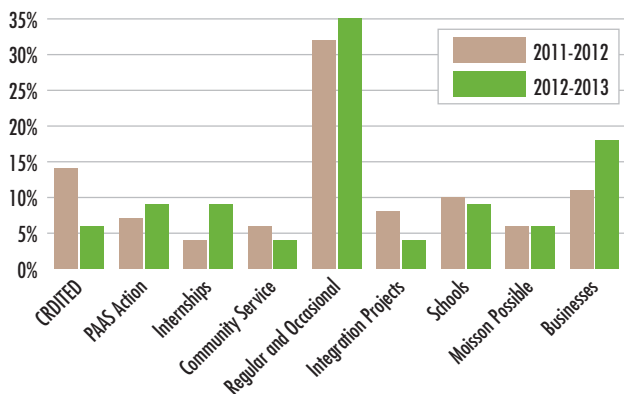
Team members are given the opportunity to take part in several activities to help them easily integrate the work environment and share their experiences. In order to recognize good work and dutifulness, the Prix Récolte is awarded quarterly to an employee by her/his peers, while **Le Moissonneur** Award, created in 2012 and bestowed once a year, is presented by the team to an employee whose remarkable contribution impacted the quality of the workplace and truly represented Moisson Montréal's inherent values. Employees chose **Mr. Nelson Bravo**, Building Maintenance Support, to be awarded the 2012 Le Moissonneur Award. Congratulations!

VOLUNTEERING PROGRAMS

Every day, Moisson Montréal welcomes volunteers from businesses, organizations and various institutions. It is also involved in different social and/or professional integration programs for volunteers. For example, thanks to its collaboration with **Service de réadaptation Credited de Montréal-Secteur Nord** an average of **7 adults** with an intellectual disability or with a pervasive developmental disorder are given the opportunity to work with Moisson Montréal employees on a daily basis. The goal is to develop their independence, break their isolation and allow them to acquire various skills.



VOLUNTEER PROVENANCE VS PERCENTAGE OF HOURS WORKED



With the support of the **Centre de ressources éducatives et pédagogiques (CREP)** of the Commission scolaire de Montréal, Moisson Montréal also welcomed **23 participants** in Emploi-Québec's **PAAS Action** program. This wonderful coaching program helps individuals reach their goals in social integration, skills development and workplace access.

In the summer of 2012, **7 young** people joined the Moisson Montréal team as part of the **Valorisation Jeunesse – Place à la relève** program. For a fourth consecutive year, this partnership with the City of Montreal and the ministère de l'Immigration et des Communautés culturelles provided high school students with a summer job and with a training that prepared them for the world of employment.



MEMBERS OF THE BOARD OF DIRECTORS 2012 – 2013



Richard Blain, MBA, CHRA
President
Associate Director,
KPMG s.r.l./s.e.n.c.r.i. - SECOR



Pierre Gagnon
Administrator



Daniel C. Hansen (mandate renewed in 2012)
Vice President
President,
Hansen Public Affairs



France Joyal, MBA (mandate renewed in 2012)
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Senior Director, Loan Structuring
Investissement Québec



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Senior Vice President – New Economy
Fonds de solidarité FTQ



Christian Lamarre, B.A.A., G.P.A.
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Pierre G. Brodeur, CA (mandate renewed in 2012)
Vice President, Finance
Associate,
Deloitte & Touche LLP



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Ex-officio
Executive Director,
Moisson Montréal



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Secretary
Associate,
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Sylvie Rochette
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de l'île de Montréal



Christine Beaulieu (mandate renewed in 2012)
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President,
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President,
Construction Groupe Savoie



Patrick Dumais, CRHA (APPOINTED IN 2012)
Administrator
Vice President, Human Resources
Aliments ULTIMA inc.

Board members photos by Yannick Mitchell/
Ferland Photo © Moisson Montréal 2012



Photo: Mélanie Léger © Moisson Montréal 2012

THE AMBASSADORS' CLUB: HONORING COMMITMENT

On September 27th, 2012, Moisson Montréal invited its friends and benefactors for a memorable evening titled *Soirée sur le fleuve*. The event was the perfect opportunity to officially reintroduce the **Ambassadors' Club** and acknowledge individuals who significantly contributed to the fight against hunger through their commitment to Moisson Montréal. Every year, new members will be nominated to the Ambassadors' Club during a special event.

< From left to right: Moisson Montréal's President Richard Blain with Ambassadors Luc Robert, Normand de Montigny, Anne Jacob, Stéphane Larose, Dominique Chaussé and Pierre Legault, founding member of Moisson Montréal.



SUPPLY AND OPERATIONS

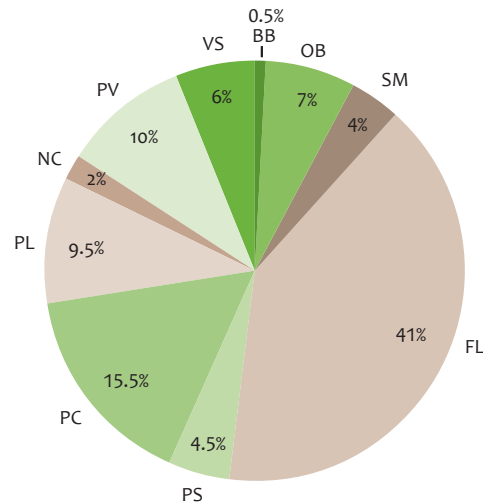
THE SUPPLY AND OPERATIONS TEAMS ARE CONSTANTLY STRIVING TO MAXIMIZE THE DIVERSITY AND QUALITY OF THE FOODSTUFF WE PROVIDE AND TO IMPROVE OUR RECEPTION, SORTING AND DISTRIBUTION PROCESSES. THESE EFFORTS, ALONG WITH A DAILY COLLABORATION WITH OUR GENEROUS AGRI-FOOD SUPPLIERS, HELPED INCREASE THE PERCENTAGE OF DISTRIBUTED FOODSTUFFS BY 23.6% IN 2012. LET'S NOT FORGET THE INTRODUCTION OF NEW SUPPLIERS WHO JOINED IN THE FIGHT AGAINST HUNGER IN 2012-2013, AMONG WHICH MAJOR DONORS ALAIN ROYER CONSULTANT INC., GMCR CANADA, LES INDUSTRIES TOUCH INC., LE GROUPE ST-HUBERT, RETAIL DIVISION AND REDBERRY RESTO BRANDS INC.

ENSURING EFFICIENCY : OUR FOODSTUFFS MANAGEMENT SYSTEM

In April of 2012 Moisson Montréal inaugurated a new computerized system to manage foodstuffs. Courtesy of the Createch Group, a division of Bell, the Accellos system, which is adapted to Moisson Montréal's operations, lets us manage our inventory with greater efficiency, allows us to obtain more accurate statistics and ensures the traceability of our distributed products.

HIGHLIGHTS

- 12 868 439 KG OF DISTRIBUTED FOODSTUFFS IN 2012-2013 (+23.6% in 1 year);
- 233 generous agri-food suppliers (+ 55% in 1 year);
- 10% more collections are performed within 24 hours or less;
- Less than 1% of fresh fruit and vegetables sent to compost;
- Creation of the Hygiene and Salubrity Committee.



FOODSTUFFS AND PRODUCTS SUPPLY BY CATEGORY
APRIL 1st, 2012 TO MARCH 31st, 2013

- BB Baby food and products
- FL Fruits and vegetables
- NC Non-edible products
- OB Beverages
- PC Cereal products
- PL Dairy products
- PS Sweet products
- PV Varied products
- SM Salt, spices and fats
- ST Products from sorting room
- VS Meats and substitutes

GREAT MOBILIZATION FOR THE HOLIDAYS

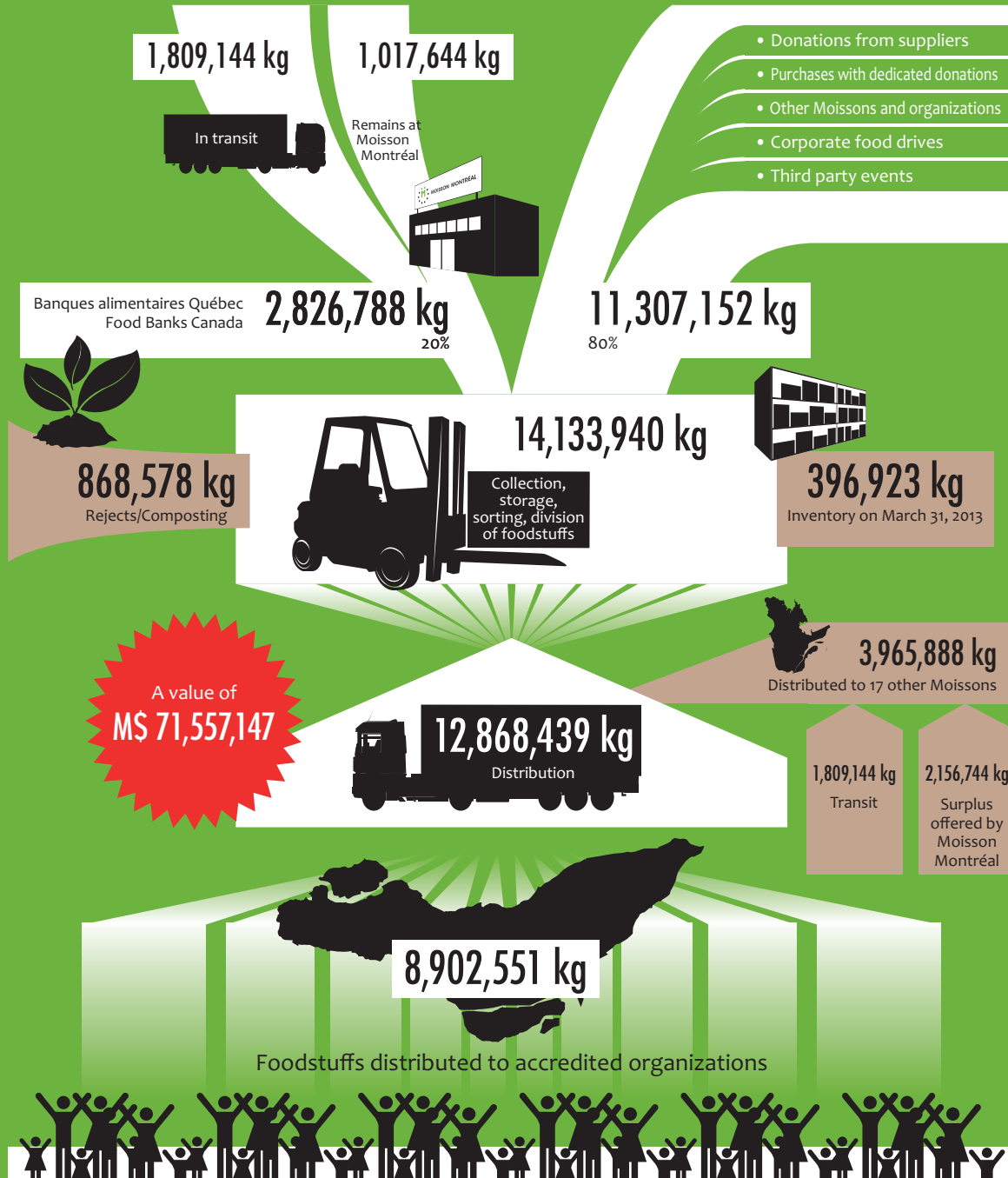
Every year, Moisson Montréal provides businesses with the opportunity to contribute to a collective effort to gather foodstuffs in preparation of the Holiday Season. Mission accomplished thanks to the overwhelming response of many organizations!

- Métro donated \$300,000 worth of foodstuffs;
- The Fondation Marcelle et Jean Coutu donated \$70,000 towards the purchase of turkeys so our accredited organizations could prepare 35,000 delicious holiday meals;
- 15 of 21 products going towards the production of 15,000 food baskets were obtained for free;
- More than 210 businesses organized food drives as part of the "Feed the Holiday Spirit" campaign, up by 50% from 2011. All of the generous benefactors collected some 27,797 kilos of foodstuffs - nearly 10 tons more than the previous year.



THE FOODSTUFF ROUTE

(donations and purchases)



THE NERVE CENTER FOR QUEBEC'S MOISSON ORGANIZATIONS

Moisson Montréal is a member of The Food Banks of Québec (FBQ) network, a group of 18 regional food banks. FBQ has entrusted Moisson Montréal with the reception and redistribution, among all Moisson members, of the foodstuffs received by the network.

In line with BAQ regulations, 1,809,144 kg of foodstuffs were redistributed throughout all Moisson organizations this year as well as 2,156,744 kg of foodstuffs from Moisson Montréal's surplus.



OUR NETWORK OF PARTNER ORGANIZATIONS

OVER 214 DULY ACCREDITED COMMUNITY ORGANIZATIONS ACROSS THE ISLAND OF MONTREAL GET THEIR SUPPLIES FROM MOISSON MONTRÉAL ON A REGULAR BASIS, WHILE 76 GET OCCASIONAL ASSISTANCE. THESE GROUPS, THAT PROVIDE VARIOUS SERVICES TO THE CITIZENS, OFFER MANY FORMS OF FOOD AID AND EDUCATION AND BENEFIT FROM DAILY SUPPORT FROM OUR ATTENTIVE COMMUNITY RELATIONS TEAM.

Moisson Montréal's accredited organizations propose the following types of food aid:

- Emergency supply of groceries
- Meal services
- Snack services
- Soup kitchens, workshops
- Low cost groceries
- and others.

“Being at the head of a charity organization that has worked with Moisson Montréal for many years, I wish to share with you the appreciation I see, every week, in the eyes of the citizens that benefit from your great and generous services.”

- Foyer du Liban

BETTER HELP THROUGH MORE KNOWLEDGE

A quarterly survey is conducted in order to better meet the demands of the organizations we serve. In February of 2013, 92 organizations completed our survey.

- 85% were satisfied or very satisfied with the freshness of fruits and vegetables received;
- 96% were satisfied or very satisfied with the freshness of the other products received;
- 81% were satisfied or very satisfied with quantity of allocated foodstuffs;
- 98% were satisfied or very satisfied with their communications with Moisson Montréal.

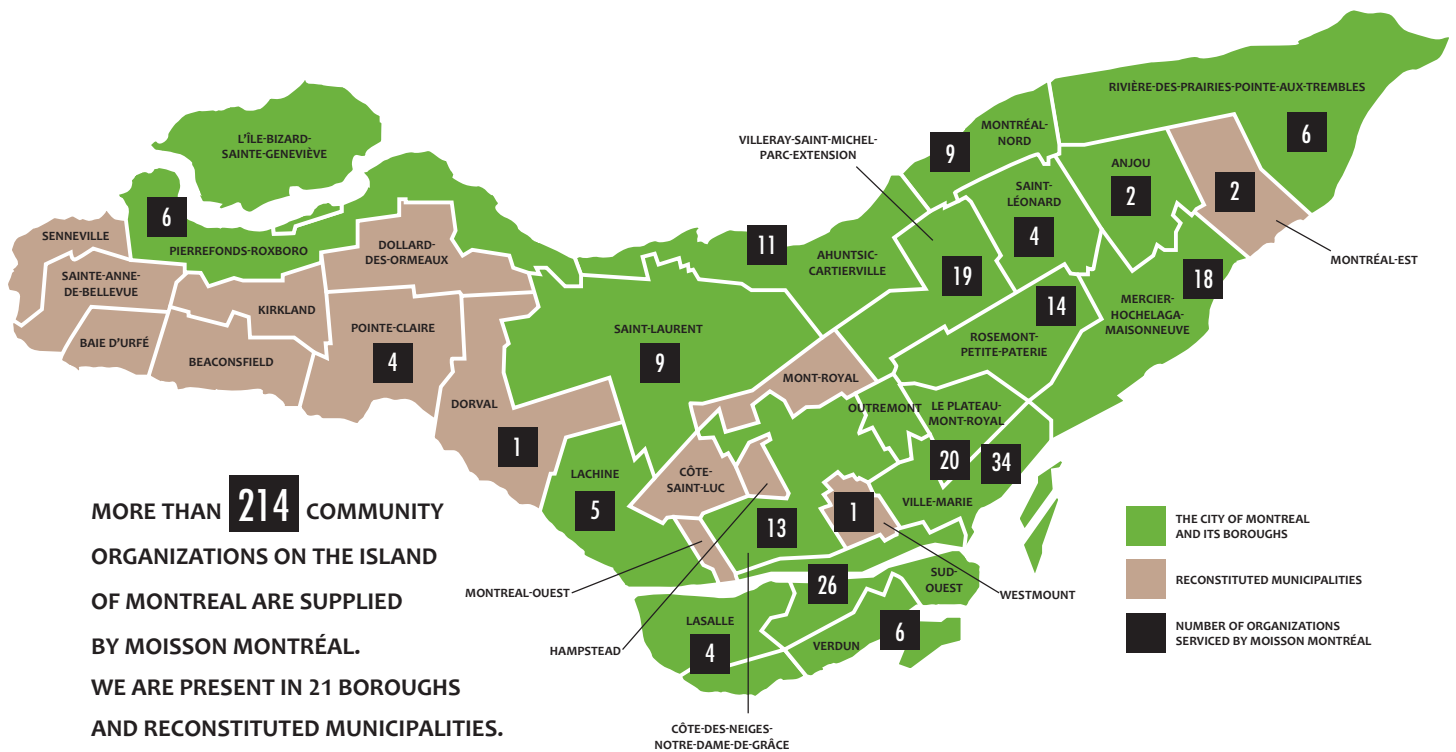
IN TUNE WITH THE NETWORK'S NEEDS

In 2013-2013, we put many efforts into acquiring a better knowledge of the reality and needs of accredited organizations and into the continuous improvement of our services.

- Most organizations were visited at least once in the year;
- Many benefited from support and coaching in the improvement of their facilities;
- A new Hygiene and Salubrity training was launched and offered to organizations;
- Consulting sessions and focus groups were held to help us improve our distribution, support and coaching services;
- Moisson Montréal is part of the Comité des organismes sociaux de Saint-Laurent and also participates in various conferences and local roundtables on food security.



NUMBER OF ORGANIZATIONS SERVICED BY MOISSON MONTRÉAL BY BOROUGH/RECONSTITUTED CITY



WHO ARE WE HELPING?

Every year, Moisson Montréal publishes its Hunger Count, a document profiling the food aid provided by the organizations it serves. In March of 2012, some 198 organizations completed a survey. The Hunger Count reveals that:

- Moisson Montréal, through its partner organizations, provides food aid to **142,142 people** each and every month;
- **Children (0-17) represent 41,032** of the individuals seeking food aid, and the number of children keeps on growing;
- The proportion of households with children receiving food assistance (food baskets program) rose from 47.7% to 56.1% between 2011 and 2012;
- Households in which the main source of income is a job represent over **10.8%** of respondents seeking food baskets assistance from food banks.



PHILANTHROPIC DEVELOPMENT AND COMMUNICATIONS

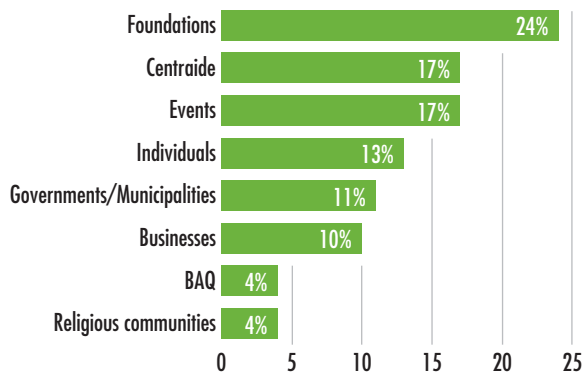
BEYOND THE HARD WORK OF EMPLOYEES AND VOLUNTEERS, AND FOODSTUFF DONATIONS, MOISSON MONTRÉAL NEEDS THE FINANCIAL SUPPORT OF ITS VALUED CONTRIBUTORS AND BENEFACTORS TO PURSUE ITS DAILY OPERATIONS AND DEVELOP PROPITIOUS PROJECTS. WE ARE VERY THANKFUL AND RECOGNIZE THE LEVEL OF TRUST EXPRESSED THROUGH EACH CASH DONATION OR INDIVIDUAL FUNDRAISING CAMPAIGN, EVERY SERVICE RENDERED FREE OF CHARGE AND EVENT ORGANIZED TO SUPPORT MOISSON MONTRÉAL.

CAMPAIGNS AND EVENTS



Photo: Yanick Mitchell / Ferland Photo © Moisson Montréal 2012

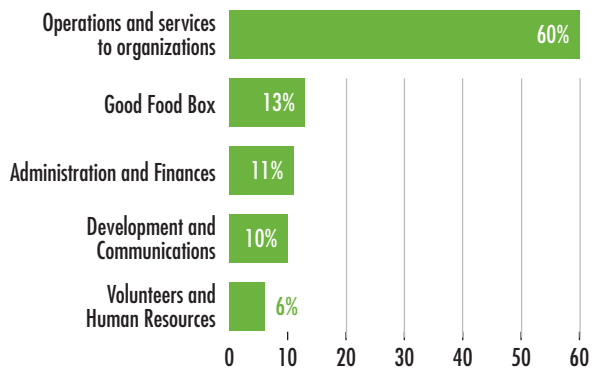
SOURCES OF FUNDING



The 10th Annual Moisson Montréal Golf Classic was held on June 4th, 2012 under the co-chairmanship of Céline Rousseau of Compass Québec and Serge Paquette of Agropur, Natrel Division. Participants appreciated the luxurious surroundings provided by the Saint-Raphaël Golf Club and enjoyed a gourmet dinner as well as an exciting auction. By the end of the day the event brought in a profit of \$180,207, all going to providing food aid to citizens. Thank you everyone!

November 28th of 2012 marked the day when the **Canadian Pacific Holiday Train** stopped at the Beaconsfield station as part of its Canadian journey to help support food banks across the nation. Over 3,000 were present to help collect a record quantity of foodstuffs, some 1,500 kilos. We also received \$14,744.32 in cash donations, including a \$6,000 contribution from the CP and \$7,227.15 from the Montreal CP employees.

YOUR DONATIONS PUT TO GOOD USE!



DID YOU KNOW?

Our total charges represent less than 7% off the total value of the foodstuffs Moisson Montréal distributed in 2012-2013.



© Canadian Pacific

MAILINGS

Our summer and winter mass mailing campaigns, titled “Feed the Present, Build the Future” and “See How Much Your Dollar Can Help” raised \$350,040.


THEY DARED TO CARE

In 2012, several individuals, organizations and businesses worked very hard and displayed amazing creativity when organizing fundraising events to benefit Moisson Montréal. Thank you a thousand times over!



Photo: Sandra Raymond

^ L'Autre St-Jean, June 23rd 2012.

Paul Roy Jr	Produkt	Montreal Revolution	Brenda Nhem
Excéllence Média	Société internationale	Team	Centre d'artisanat du
YELP	Livingston	Les Promotions	Manoir Outremont
Zoom Académie	Restaurants Casey's	NCW inc.	Rotary Club St-Laurent
Prevel	Musifit	Effet Domino	L'Autre St-Jean
High Fidelity HDTV	Kebeko	Piranha Bar	McGill University
Media inc.	Radio X	GILDAN	Société canadiene
BDO Canada LLP/s.r.l/	ViSalus	Alliance VivaFilm	d'hypothèques
S.E.N.C.R.L	Ti-Cats Verdun	Catherine Séguin	et de logement
		et sa jumelle	

RAISING AWARENESS: CATALYST FOR ACTION

In terms of social media; public relations events and media presence, the 2012-2013 year has been one of significant dialogue on the issue of hunger and poverty, and on the challenges faced by Moisson Montréal. Major efforts were made to raise awareness and to engage the Montreal community in acts of solidarity.

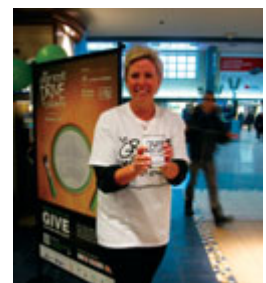


© Moisson Montréal 2012

^ June 16th, 2012 picnic

In June 2012, as part its “Little Give” program, the Montreal office of Edelman, an international PR firm, developed the “Hunger Doesn’t Take a Vacation” initiative to benefit Moisson Montréal. This traditional and social media campaign encouraged people to give hunger a break by donating \$5 to our organization - each donation allowing us to distribute \$75 worth of foodstuffs to a person in need. A fundraising picnic also took place on June 16th in the Joseph-François-Perrault Park.

March 19th, 2013 marked the beginning of the 2nd edition of The Great Food Drive for Children. The goal of this campaign was to provide adapted food assistance to children under the age of 5, and this year’s very special spokesperson was Ms. Ève-Marie Lortie. For a first year, the operation brought together Moisson Montréal, Moisson Rive-Sud and Centre de bénévolat et Moisson Laval and was supported by a new partner, Standard Life. The Great Food Drive for Children raised \$93,000, brought in many kilos of specialized foodstuffs and generated awareness on the very urgent needs of babies and small children living in poverty. The results of the campaign were announced April 20th, 2013, during Moisson’s Children’s Day. The funds collected during the GFDC were used to buy and distribute baby and toddler products.



© Moisson Montréal 2012

^ Ève-Marie Lortie

Another important event was our traditional **Grand Tri de Noël**, held December 12th, 2012 in which some 200 volunteers, employees, elected officials and other guests worked as a team to sort foodstuffs in time for the holiday distribution. With the popular radio personality MC Gilles as head motivator, some 48,552 kilos of foodstuffs were made ready for distribution!



Photo: Miguel Legault



INSPIRING PROJECTS



BRAND NEW: OUR "TEAM BUILDING" EXPERIENCE

Launched in the spring of 2013, Moisson Montréal's Team Building experience provides businesses and managers with the opportunity to build team spirit and social awareness all at once! Developed with the support of Ms. Lucie Morin, Ph.D. and professor at ÉSG-UQAM, the Team Building activity invites participants to dive into the daily tasks and challenges of a large food bank.

THE GOOD FOOD BOX PROGRAM

Created in 2002 in Toronto and quickly exported to other areas and localities, The Good Food Box program is regionally managed by Moisson Montréal. The program enjoys growing success all over the city and surrounding areas. The concept is simple: every week, through partnering distributors, we offer baskets of fresh fruits and vegetables – insisting on local produce – at a very low price. Three different sizes of boxes are available, so households are given the opportunity to get the quantity they need according to their financial means. Ultimately, the program aims at fighting food deserts, promoting local producers, fostering independence and encouraging a diverse, healthy diet.

THE GOOD FOOD BOX PROGRAM IN 2012-2013

113 drop-off locations in Montreal;

26,269 boxes prepared and distributed across the Island of Montreal;

Over 5,000 people served every month;

An average of 50% of local produce in every box!

The Good Food Box program is open to everyone. The more we buy as a group, the more each one of us can save.

Find out more at

www.bonneboitebonnebouffe.org



^ The "Feeding our Future" program

© Moisson Montréal 2012

THE FOOD TRANSFORMATION PROJECT

Moisson Montréal is actively developing an ambitious food transformation project. We are currently looking into installing, within our facilities, the equipment needed to set aside the healthy parts of partially damaged fruits and vegetables, which would then be packaged and frozen for later distribution. This process would not only improve the year-round access to fruits and vegetables but would also help us significantly reduce waste.

FEEDING OUR FUTURE

Over the summer of 2012, over 29,223 lunches were served to over 690 children attending a dozen day camps located in Montreal's more at-risk neighbourhoods, thanks to the **Feeding our Future** program initiated by Sodexo and jointly operated with Moisson Montréal. A big party for all the kids was held August 7, 2012 to end the season on a high note. We wish to thank Sodexo and the Feeding our Future spokesperson, Ms. Isabelle Huot, for their long-term and high-impact engagement, as well as The Old Brewery Mission, which ensured delivery to the day camps.

REGROUPEMENT D'ACHAT DES ORGANISMES COMMUNAUTAIRES (RAOC)



Created by Moisson Montréal, RAOC is a purchasing collective for community organizations. Its mission is to allow its member organizations to have access to a variety of basic goods at a very low cost, therefore supporting their efforts to offer adequate food aid to the population. RAOC now has 134 members, of which 9 were added over the past year, and works regularly with 5 suppliers of basic goods.

FINANCIAL SITUATION

MARCH 31	2013	2012
CURRENT ASSETS		
Cash	\$2,505,521	\$1,837,342
Money market funds	5,739	5,079
Accounts receivable	113,768	79,008
Grant to be received	77,731	—
Inventories	1	1
Prepaid expenses	55,780	16,105
Advance receivable without interest, maturing May 31 st , 2013	18,572	6,538
	2,777,112	1,944,073
Grant to be received	815,266	—
INTANGIBLE ASSETS	57,637	81,487
CAPITAL ASSETS	7,062,767	7,532,542
Total assets	\$10,712,782	\$9,558,102
CURRENT LIABILITIES		
Accounts payable and accrued charges	\$451,618	\$409,778
Deferred contributions related to specific projects	57,702	13,773
Deferred revenue	7,110	5,103
Required payment towards capital leasing contract	88,028	82,947
Current portion of long-term debt	77,731	41,398
	682,189	552,999
OBLIGATION UNDER CAPITAL LEASE	134,704	220,803
LONG-TERM DEBT	815,266	482,223
DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS	4,178,772	3,459,235
	5,128,742	4,162,261
NET ASSETS		
Internal allocations		
Invested in capital assets	2 718,900	3,327,423
Food processing	850,000	850,000
Exceptional expenses related to the philanthropic development plan	150,000	—
Grande Guignolée (Food baskets)	—	10,000
Unrestricted	1,182,951	655,419
	4,901,851	4,842,842
TOTAL LIABILITIES AND NET ASSETS	\$10,712,782	\$9,558,102

RESULTS

YEAR END MARCH 31 st	2013	2012
RECOVERED DONATIONS REDISTRIBUTED AS FOOD PRODUCTS	\$71,557,147	\$55,954,072
REVENUE		
Donations	\$2,352,184	\$2,284,158
Fundraising activities	1,086,304	1,290,346
Contributions	539,800	611,663
Other activities	473,178	481,154
Rental and interest	172,714	181,577
Amortizations of deferred contributions related to capital assets	316,172	167,196
Gain on disposal of property and equipment	3,350	4,500
	4,943,702	5,020,594
EXPENSES		
Operations		
Procurement	1,376,697	1,385,633
Transportation	544,747	495,508
Maintenance of building	867,358	702,144
Community liaison	142,065	160,827
	2,930,867	2 744,112
Fundraising activities	170,754	135,267
Activity development	324,006	420,597
The Good Food Box Program	634,052	649,338
Management		
General directorate and finance	546,999	396,593
Human resources	278,015	217,632
	825,014	614,225
	4,884,693	4,563,539
EXCESS OF REVENUE	\$59,009	\$457,055